ices

# MTR - Approach to Dispute Avoidance 

conducted by

## Martin Dunn

The MTR Corporation Ltd. has almost 40 years of construction experience in Hong Kong utilising both local and international contractors. Throughout this period the Corporation has only twice been involved with a Contractor in a dispute resolution process and it has no wish to change this record. So what has been behind MTR's success in terms of Dispute Avoidance.

Martin Dunn is currently the General Manager - Procurement \& Contracts of the Mass Transit Railway Company Limited. Martin joined the MTRCL in 1992 for the Airport Railway Project (LAR) from 1997 to 2005 he was responsible for all Operations Procurement and Extension Projects such as Disney Rail Link, Tsim Sha Tsui and Ngong Ping 360 Cable Car Project. In 2005 he assumed responsibility for all MTRCL procurement activities including all of the new major extension projects. Martin also led the JV bid team that recently secured to Melbourne operating franchise.

Prior to joining MTRCL, Martin spent 15 years as a Contract Specialist on Petro-Chemical Projects having started his career on Civil Engineering Projects. He has worked for Contractors, Project Management organisations and Client bodies.

Martin was instrumental in MTR bringing to MTR the concept of Target Cost Contracts that were successfully used on the Tsim Sha Tsui Station Modification Works and are being employed on some of the New Project works in Hong Kong. He has also pioneered many of the new procurement processes introduced in the Corporation over the past 9 years.

[^0]Please register on-line via http://www.cices.org.hk or fax your reply form to 26872252 or post your reply form to Suite 1901-02, 19/F, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong. For enquiries, please contact Ms. Cordia Yu (Tel: 2687 2267).

The numbers of places are limited and attendance is on a first-come-first-served basis. In addition, members of ICES will have priority over non-members in the event the seminar is over-subscribed.
Disclaimer: The Chartered Institution of Civil Engineering Surveyors has not arranged any insurance coverage for any participants in respect of any personal accident, property loss/damage or virus inflection arising from this function. Participants should make their own insurance arrangement at their own expense.

## Reply Form

I wish to register for the Seminar on 4 September 2012 (Tue) as follows:

Mr / Mrs / Ms / Dr*
Surname:
First name:

Employer: $\qquad$ Position:

## Email:

Tel:

## Member: CM/GE/Others * Membership No:

Membership Grade: ICES:
Other $\qquad$
*Please delete where non-applicable


[^0]:    Date: 4 September 2012 (Tuesday)
    Time:
    Venue:
    Medium:
    Registration Deadline Admission:

    7:00 p.m. to 8:00 p.m. (Registration starts at 6:45pm)
    Room 201, Duke of Windsor Social Service Building, No. 15 Hennessy
    Road, Wanchai, Hong Kong
    English
    31 August 2012
    Free (ICES members), \$150 (non-ICES members),(HK\$20 walk in surcharge applies)

